

Keep It Simple for Success

To many people make the networking business difficult. They think they know how to do a network business when they have never owned or operated one successfully. Even worse they tell all their grand ideas to their new distributors and everyone duplicates failure.

Networking is NOT about the product, the income, the testimonies, the videos, the websites, the audio and on and on. There is a TON of material on MARKETING products or services for any company.

Networking is simply about CONTINUOUSLY introducing your business or product in such a way that you sort through the people and find out what THEY WANT or NEED.

Here is the FIRST RULE. Some people say NO! Do not be surprised. If you catch someone at the wrong time in life for anything, no matter what you have they will not listen. Be an adult and move on to the next one. Some other day might be right for them.

Here is how you sell your coffee if you are into selling coffee:

1. Give them some samples and send them to your distributor website.
2. This is coffee. It does not take a brain surgeon to have them drink it and see if they like it. Tell them it is a special coffee with lots of benefits.
3. Do not waste all your time and money convincing them about the product with websites, testimonials, video, email etc.

Here is how you make money with your business:

1. Ask the person if they can help you.
2. Ask if they know ANYONE that would like to make some extra income.
3. Tell them the first step is to check out our business to see if it is for them. This is where you SORT out what the person wants and prepare them for business correctly.
4. Send them to YOUR Unlimited Profits Site. Mine is <http://uhave1.com/motivation>.
5. If they ask ANY questions have them visit Unlimited Profits FIRST. You are NOT selling your product. You are to get them into the sorting channel. If you cannot get them to look at free training and motivation they are not right for your business.
6. After they join Unlimited Profits they will ask what you do. Tell them you get people in Unlimited Profits and then have them try your coffee. This makes your business simple and duplicable. Try to get them on a \$50 Autoship.
7. When they show interest in doing the coffee business (and they are signed up under you) send them to <http://uhave1.com/anewlife> and FOLLOW the steps one at a time. This will teach and duplicate the coffee business. (You should do this first.)

Many people get hung up on the compensation plan. That is all explained as they follow the steps in item 7 above; however, there is a simple version you can carry below. Check the website at the bottom of the page if you need more detail.

Abstract of the Compensation Plan



You are a Bank.

You make money by developing deposits and then loaning the deposits for interest income.

Overhead

\$65 - \$110 a Month

Represented by monthly product purchases.

You can sell the products for retail profit or give them away for advertising.



Develop Depositors

\$50+ Monthly
Represented by
Product Purchases.

Number of
Depositors

Value of
Deposits

Number of
Loans

Value of
Investments



Develop Borrowers

\$50+ Monthly
Represented by
Product Purchases.

Special Investments

**Higher Fees and Interest Income
Homes, Small Business and
Commercial Properties.**

ESP1 - \$200 - House
ESP2 - \$500 - Small Business
ESP3 - \$1000 - Commercial

10% - 20% Commission on FEE
Up to 40% Match for Assisting
50% of Purchase to Value



**You need more
deposits than loans
to do business.**



Interest Income

**10% - 20% of the
outstanding loans.**

Calculated weekly based
on the wholesale volume
of products purchased or
reordered.